



EVENTS, NEWS & PROMOTIONS

MAY/JUNE 2012

CURRENT PROMOTIONS

Cisco UCS C-Series Services Promotion

Extended till 28 July 2012!

Check Point Appliance Trade In Promotion

Fri, 27 Apr 2012 - Sat, 30 Jun 2012

Power Up your Team with Cisco Servers!

Thu, 26 Apr 2012 - Wed, 25 Jul 2012

Emerson Network Power - Are you in Pursuit of Power?

Wed, 18 Apr 2012 - Sat, 30 Jun 2012

Avaya High Flyers: Hunter Valley 2012

Tue, 17 Apr 2012 - Sun, 30 Sep 2012

Juniper NFR programme

Fri, 13 Apr 2012 - Mon, 31 Dec 2012

McAfee Rewards Extravaganza

Fri, 13 Apr 2012 - Sat, 30 Jun 2012

McAfee Partner Perspectives Issue 1

Thu, 12 Apr 2012 - until further notice

Q3/Q4 Cisco Fast Track Accelerator

Limited time only: 01 May - 28 July 2012

Juniper No Joke

Wed, 04 Apr 2012 - Sat, 30 Jun 2012

Aruba BYOD: Now for Services like AirPrint and AirPlay

Tue, 27 Mar 2012 - Fri, 31 Aug 2012

Aruba: Enter to Win pass to Airheads Conference in Nice

Tue, 27 Mar 2012 - Thu, 31 May 2012

F5 Elevate Rewards Program: Raise Your Security Solutions Game

Tue, 27 Mar 2012 - Tue, 31 Jul 2012

F5 VAULT Security Program

Tue, 27 Mar 2012 - Fri, 31 Aug 2012

3D Security Analysis Report Promotion

Wed, 14 Mar 2012 - until further notice

Check Point Partners Receive \$1000 Rebate for Every New Customer from Check Point

Wed, 14 Mar 2012 - until further notice

Cisco - Install SMART Care devices & earn Learning Credits

Tue, 13 Mar 2012 - Tue, 01 May 2012

Juniper Double ORS promotion

Wed, 07 Mar 2012 - Sat, 31 Mar 2012

Cisco Not-For-Resale (NFR) for Registered Partners

Wed, 29 Feb 2012 - until further notice

Cisco Services SMART Care Multi Year Promotion

EXTENDED! Fri, 20 Jan 2012 - Thu 26 Apr 2012

Get 20 points more margin with McAfee

Tue, 08 Nov 2011 - until further notice

Cisco SMART Care Not-For-Resale Promotion!

Fri, 04 Nov 2011 - Wed, 25 July 2012

SMARTnet Not-For-Resale Promotion!

Fri, 04 Nov 2011 - Wed, 25 July 2012

Cisco - Need help delivering your cloud?

Wed, 21 Sep 2011 - until further notice

Cisco Services Fast Track update

Mon, 19 Sep 2011 - Fri, 27 July 2012

Cisco Services Education Pricing Promotion Extension

Fri, 19 Aug 2011 - Fri, 27 Jul 2012

Make Cisco Servers your next strategic move

Fri, 01 Jul 2011 - until further notice

Cisco Partner Core-Bridge: Buy 2 Years Get 1 Free!

Wed, 8 June 2011 - until further notice

Radware - The Evolution of the ADC

Tue, 24 May 2011 - until further notice



Cisco Opportunity Incentive Programs

Fri, 12 Feb 2010 - until further notice

CURRENT EVENTS / WEBEX'S

McAfee StarTrac Partner Sales Training

May 2nd & 3rd, 2012 in Sydney

Please join us for two full days of in-depth partner training. This program is designed for partner sales representatives and those who are new to selling McAfee solutions.

Date: May 2nd & 3rd, 2012

Location: McAfee Office, Lvl 20, 201 Miller St, North Sydney

Please email mbsecurityallianceapac@mcafee.com to secure your place in this StarTrac session.

Cisco Smart Care Technical Orientation Webinar

Date: Wednesday, May 23, 2012

Time: 3:00 p.m. Australian Eastern Standard Time (Sydney, GMT+10:00)

Duration: 75 minutes

WebEx URL: <https://cisco.webex.com/cisco/onstage/g.php?d=200014291&t=a>

WebEx Pw: smartcare

McAfee Partner Summit

You'll hear from senior McAfee executives and industry leaders as they outline ways to help you stay ahead of the competition and boost profits.

Date: Thursday May 31 2012

Time: 8.00am - 1.00pm

Place: Hilton Hotel, 488 George St, Sydney

CISCO TRAINING

> Instructor Led Training: TelePresence Update – Technical Adelaide 2nd May 2012; Perth 9th May 2012

TelePresence Update – Technical – 11:30 am – 4:30 pm

Target Audience: Partner Technical personnel

> Instructor Led Training: TelePresence Update – Sales

Adelaide 2nd May 2012; Perth 9th May 2012

TelePresence Update – Sales - 8:30 am – 11:00 am

Audience: Partner sales, BDM and Technical personnel

> Virtual Instructor Led Training: ASA Phone Proxy Workshop 9pm Sydney time, 9th May 2012

This training covers the setup and implementation of the Cisco ASA Phone Proxy which is used to place a secured call in a remote Cisco Unified Communications environment.
Audience: UC Pre and Post Sales Engineers.

Check Point Threat Prevention Roadshow

Auckland 1 May, Sydney 2 May, Brisbane 3 May, Melbourne 4 May

Check Point Advanced Training Blades - Victoria

02 May 2012 - 04 May 2012, Melbourne

Check Point Advanced Training Blades - Western Australia

21 May 2012 - 23 May 2012 Perth, Australia

23 May 2012 - 25 May 2012 Perth, Australia

NEWS & PUBLICATIONS

Avaya Newsletter

May Edition

McAfee Partner Perspectives Issue 1

McAfee Partner Perspectives Issue 1: read the latest newsletter for current McAfee information.

